



Discover a smart alternative to the local utility.

# Utility Alternative Savings

A natural gas delivery savings program from Constellation.



**Constellation**<sup>®</sup>  
An Exelon Company

**America's energy choice**<sup>®</sup>



# A smart alternative to the local utility.

There's only one company serving Monroe, Macomb, Oakland, Washtenaw and Wayne counties that can offer special savings on your natural gas delivery—it's Constellation.

## What Is Utility Alternative Savings?

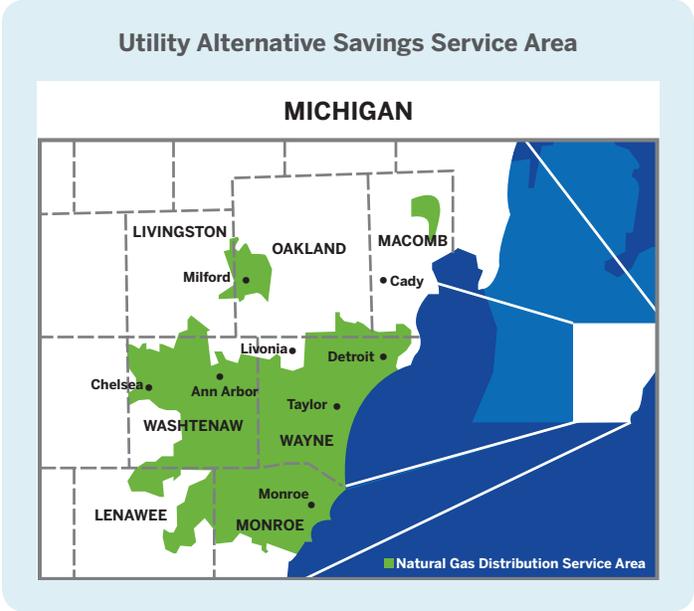
Most of the time when you spend your money, you can choose what you're buying. When it came to your natural gas delivery in Michigan, this wasn't always the case.

Through an exclusive agreement with DTE Energy Gas, Constellation has been able to bring Michigan businesses an alternative pricing model for their natural gas delivery needs. In order to give customers another choice and discounted pricing, we share delivery and capacity in the local utility's natural gas pipelines. As part of this exclusive agreement, we're able to offer discounts on the delivery of natural gas to businesses in select Metro Detroit counties—we call it Utility Alternative Savings.

### Now, with Utility Alternative Savings you have a choice.

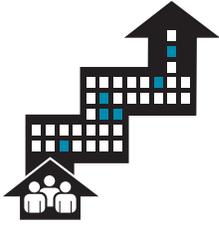
You'll get your natural gas commodity and delivery together with a guaranteed savings on the delivery portion of your bill for as long as you're a Constellation customer.

As a leader in the energy industry, we pride ourselves on fostering competition in Michigan's energy marketplace. We're the only company in the state that can give you this pricing, but that's not the only thing we have to offer.



# Savings are just the beginning.

## Why choose Utility Alternative Savings from Constellation?



### It's simple.

Working with Constellation as your gas supplier is easy; saving with Constellation is even easier. We manage the heavy lifting and the volatility of the marketplace so that you don't have to worry about your monthly budget.



### It's personal.

One-size-fits-all doesn't really fit everyone. That's why we'll develop a customized plan tailored to your business and help you get the most for your money.



### It's exclusive.

Utility Alternative Savings is unique to Michigan and offered only through Constellation. As a part of the state's competitive energy marketplace, Constellation gives businesses the opportunity to save big on their natural gas delivery.

## Reaping your exclusive savings is simple.



### See if you qualify.

Utility Alternative Savings is a unique program that's only available in select Michigan counties. To find out if you're eligible, talk to a Constellation representative.



### Find out how much you can save.

Our energy experts will look at your natural gas usage history and perform an in-depth analysis to estimate how much you would save when you get your commodity and delivery, together, from Constellation versus the local utility.



### Enroll with Constellation.

Signing up with Constellation is simple and hassle-free; it's a seamless switch. All it takes is a phone call to get started.

Contact your Constellation representative or visit [constellation.com/talkenergy](http://constellation.com/talkenergy) to find out how much you can lower your monthly bill with Utility Alternative Savings—exclusively from Constellation.



## Meet George Gazepis.

Chief Financial Officer, *International Extrusions, Inc.*  
Garden City, Michigan

*“Being a long-time customer, Constellation is more than a typical energy supplier ... they are truly one of our business allies. As a team, we either sink or swim, together.”*

### **About *International Extrusions*:**

Since 1965, International Extrusions has provided industry-leading aluminum extrusions to customers across America.



## Meet Bill Ackley.

Owner, *Abrasive Finishing, Inc.*  
Chelsea, Michigan

*“I would highly recommend Constellation and Utility Alternative Savings. As the program’s first Michigan customer, it’s been a great relationship from the start and continues to grow.”*

### **About Abrasive Finishing:**

With over forty years of experience, *Abrasive Finishing* is Michigan’s premier name for surface finishing and deburring.

# Program Specifics and Frequently Asked Questions

## How is Constellation able to provide exclusive savings to my business?

In 2001, when Detroit Edison and Michcon attempted to join forces, Michcon auctioned a portion of its natural gas distribution as a result of a mandate from the Federal Trade Commission. During this auction, Exelon/Constellation won the bid, allowing them to provide discounted delivery services to specific areas in Metro Detroit.

## Where is this program offered?

Exclusive savings are available for eligible businesses located in the majority of Wayne, Washtenaw and Monroe counties, and parts of Livingston, Oakland, Macomb and Lenawee counties. A Constellation Business Development Manager can advise whether or not your business is located in an area in which we can provide this exclusive savings opportunity.

## How does the program benefit my business?

Constellation will provide distribution charges at a lower rate than DTE's standard tariff rates. Only Constellation is able to offer these savings through the exclusive agreement with DTE Gas Company. Simply put, participating in this program will help to reduce the overall natural gas costs to your business.

## How do I determine if my business is eligible to participate in this program?

If you are in the territory map for exclusive savings and DTE is both your electric and gas provider, you are likely eligible to participate in this program. Please contact your Constellation Business Development Manager to confirm your eligibility.

## I am a small business and use a small amount of natural gas. Can I still participate in this program?

Yes—as long as your business is located within the eligible service territory, you are able to participate in this exclusive program and enjoy savings on your natural gas distribution. There are no minimum usage requirements.

## Will I still receive a bill from DTE Energy for my natural gas needs?

No. You will no longer receive a bill from DTE for your natural gas needs, but will continue to receive a bill for your electricity needs.

## If I participate in this program, what changes should I expect to see on my bill?

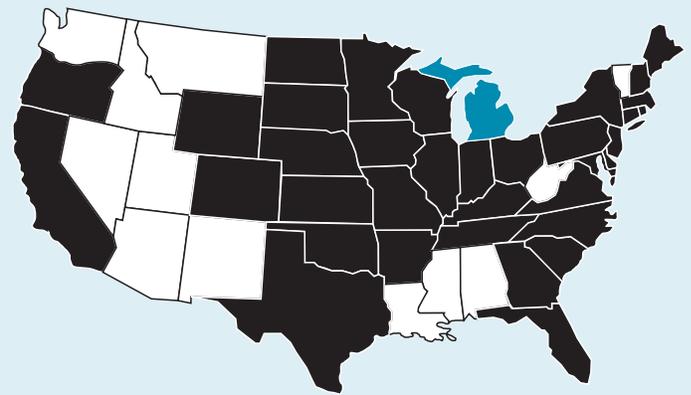
The bill you receive from Constellation will include your monthly natural gas supply costs along with your discounted distribution rate, plus any applicable taxes and fees. All businesses participating in our exclusive program receive one single bill from Constellation for their natural gas needs; you will no longer receive a bill from DTE as it pertains to your natural gas.

## Constellation in Michigan and Across America.

Constellation is a leading national energy solutions provider with the expertise and products to help you buy, manage and use your energy.

As one of the top five operating costs for most businesses, energy is an important part of your overall business strategy. Through a strategic approach to energy management, your business can make a direct impact on your bottom line.

Services vary by state.



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In 2001, DTE Energy Gas and Detroit Edison merged, creating overlapping service territories in and around Detroit. As a result, the Federal Trade Commission mandated that a third-party supplier have access to distribution capacity in order to ensure competition. Constellation NewEnergy-Gas Division, LLC (as successor by merger to Exelon Energy Company) is the third-party supplier that has been awarded access to the distribution capacity.



[constellation.com/talkenergy](http://constellation.com/talkenergy)

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